

COMMONWEALTH YOUTHCHOIRS ANNUAL REPORT

FY2010



Dear Friends and Colleagues,

Fiscal Year 2010 proved to be another successful year for Commonwealth Youthchoirs. Our budgeted surplus at the end of the fiscal year was the result of everyone working together; the unwavering dedication of our staff, the continuing generosity of our funders, the ceaseless energy of our volunteers, and board leadership that resulted in both 100% board giving and the completion of our first-ever strategic plan. Your interest, passion and support of the young men and women in Keystone State Boychoir and Pennsylvania Girlchoir have an amazing and long-lasting impact on the lives of our singers. You help them reach their goals and dreams.

I offer you my heartfelt thanks and look forward to your continued partnership and support. With careful stewardship, we are hopeful that Fiscal Year 2011 will build upon the successful results of the past several years. Our performances this season are in a variety of venues. Please join us as often as you are able. You will be inspired by what you hear. As O'Shaughnessy so beautifully wrote, "We are the music makers, and we are the dreamers of dreams."

Commonwealth Youthchoirs was founded in 2001 by Joseph P. Fitzmartin and Steven M. Fisher. Our mission is to provide superior choral music education and performance opportunities for young people from diverse economic, racial and ethnic backgrounds and to pursue artistic excellence that inspires performers and audiences alike.

In 2009-2010, PG and KSB membership grew to over 320 young men and women between the ages of 7 and 17 from five counties in southeastern Pennsylvania, as well as New Jersey and Delaware. The choirs' many performances enchanted audiences with their joyful music-making and polished sound. They continue to serve as musical ambassadors for the Commonwealth of Pennsylvania, both at home and internationally.

Commonwealth Youthchoirs is the 501(c)(3) umbrella organization that administers Keystone State Boychoir and Pennsylvania Girlchoir.



Commonwealth Youthchoirs Staff

Susan S. Ashbaker, *Executive Director*
Ellie Armsby, *Mgr. Communications & Operations*
Mytili Jagannathan, *Development Associate*

Pennsylvania Girlchoir

Mark A. Anderson, *Music Director*
Jodi A. Bohr, *Associate Music Director*
Stephen Spinelli, *Music Assistant*
Nathan Wadley, *Music Assistant*
Marcia Pasch, *Membership Coordinator*

Keystone State Boychoir

Joseph P. Fitzmartin, *Music Director*
Steven M. Fisher, *Associate Music Director*
Lawrence Hoenig, *Music Assistant*
Anne Odland, *Vocal Development Coach*
Mary Ann Case, *Membership Coordinator*
Martha Platt, *Choir Manager*

Board of Directors 2010-2011

Rebecca Thornburgh, *Chair*
Linda Samost, *Vice Chair*
Edward R. Case, *Treasurer*
Georgette Macbeth, *Secretary*

Colleen J. Christian, MD
Anne Ciesla-Bancroft
Karen Colquitt-Hall
Linda Deis
Steven M. Fisher, *ex officio*
Joseph P. Fitzmartin, *ex officio*
Heather Garrison
Gilman Hanson
Robin Odland
Thomas Pasch
Larry Passmore
Ann Schmieg
Deborah Schragar, MD

Our Core Values

We believe that the deep and caring connection between our choral directors and our young singers is as essential to musical achievement as is musical knowledge. Our choral learning communities promote self-discipline, commitment, camaraderie and leadership in our singers. We value diversity in repertoire, in the cultural experiences we provide our young singers through touring, and especially in the backgrounds of our community's members and our audience.

THE YEAR'S SUCCESSES



Program Successes

- Membership sustained at over 320 choir members. Our **FYI! (Find Your Instrument!)** program at the Wister School in Germantown shifted to two 3rd grade classrooms, doubling the children served. The FYI! classes performed along with our younger singers of Keystone State Boychoir and Pennsylvania Girlchoir in our annual Treble Concert. KSB and PG performed 62 concerts during the 2009/2010 season, including 4 sold out holiday concerts.
- The **Keystone State Boychoir** tour to Chile and Antarctica in 2009/2010 completed their chain of continents, making them the first choir to have sung on all 7 continents. The boys sang for Her Excellency Michele Bachelet, the Chilean President, while in Valparaiso, later singing for His Excellency Sebastian Piñera at his first official visit to the USA. In February 2010, the boys were invited to sing at the prestigious ACDA (American Choral Directors Association) conference. Despite over 30 inches of snow, the boys put on a lively and musically solid performance and the audience enjoyed every minute, applauding the singers on to an encore.
- **Pennsylvania Girlchoir** inaugurated their first annual Festival inviting choirs from Princeton and Washington, D.C. to join our singers. The Festival weekend culminated in a joint performance by the three choirs. The PG summer tour to Russia included collaborations with a variety of Russian choirs in Moscow and St. Petersburg as well as a professional orchestra in Yaroslavl. PG continues to be a regular collaborator with Lyric Fest, with 2009-2010 being the 4th year.
- Our **6th Annual Gala Concert** at the Kimmel Center, **BROADWAY BOUND**, featured opera star Lauren Flanigan and Broadway star Alison Fraser along with our own young singers. The repertoire included the world-premiere performance of our third commissioned choral work, **THE CAP AND BELLS**, by composer Dominick DiOrio, and the world-premiere performance of the chorally enhanced **GOODNIGHT MOON** by Glen Roven. Mayor Michael Nutter, recipient of the Founders Award, attended our Gala dress rehearsal to accept the award and addressed the young singers in a warm, personal, and moving address.
- Two **professional recordings** this season captured the exceptionally high level of artistry and sound of our young musicians following both choir tours.

Organizational Successes

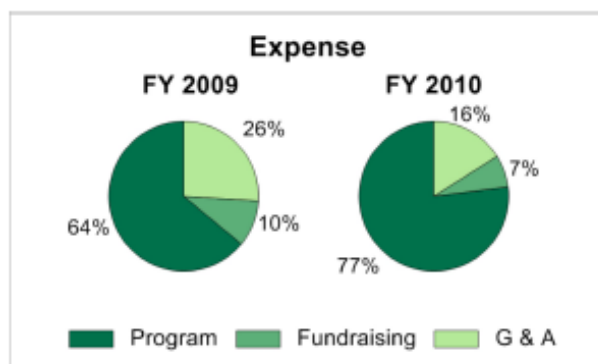
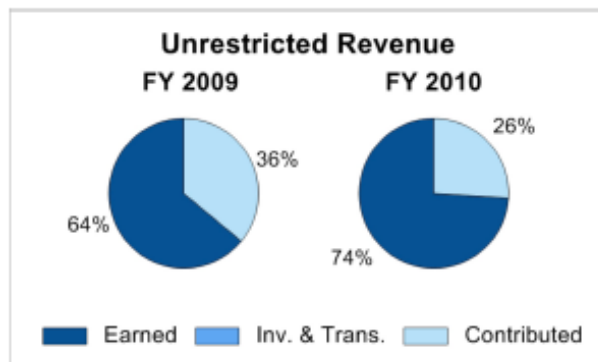
Commonwealth Youthchoirs (CY) was pleased to complete the first strategic plan for the company, providing a strong compass for the next five years. CY operates with a very detailed budget and a policy of spending only when funding is assured. As a result, we had a surplus in FY2010 despite the continuing difficulty in the local and national economy. Grant income for FY2010 included funding for scholarships and support for FYI! Tuition covers only 1/3 of the full expense of the musical education for each child, and we are fortunate to have grantors who underwrite the full cost of a child's participation based on their economic need. We are very grateful for this support because it allows our choir to be richly diverse by all measures.

Treasurer's Statement

Commonwealth Youthchoirs reported an increase in unrestricted net assets of \$35,775, for its fiscal year ending August 31, 2010. Total unrestricted support and revenues in the fiscal year were \$1,107,299, substantially exceeding any preceding year. Unrestricted net assets, including a Board-designated reserve fund of \$176,767, now exceed one year's tuition revenue. In an environment that has not been hospitable for not-for-profit music organizations, Commonwealth Youthchoirs serves an increasing number of young people in its performing choirs and its innovative FYI! elementary-school choral program while the organization's financial reserves have continued to grow.

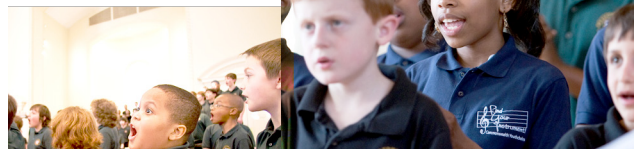
Edward R. Case
Treasurer, Commonwealth Youthchoirs

Financial Activity	FY 2009	FY 2010	% chg
Unrestricted Activity			
Unrestricted Revenue			
Earned			
Program	\$431,638	\$814,239	89%
Non-program	0	0	n/a
Total Earned	431,638	814,239	89%
Investments & transfers			
Realized gains/losses	0	0	n/a
Unrealized gains/losses	0	0	n/a
Interest & dividends	3,225	2,620	-19%
Transfers and reclassifications	0	0	n/a
Total investments & transfers	3,225	2,620	-19%
Contributed	244,558	290,440	19%
Total Unrestricted Revenue	\$679,421	\$1,107,299	63%
Expenses			
Program	\$427,302	\$824,177	93%
Fundraising	65,997	71,741	9%
General & administrative	169,983	175,606	3%
Total Expenses	\$663,282	\$1,071,524	62%
Net Unrestricted Activity	\$16,139	\$35,775	
Net Temporarily Restricted Activity	\$761	\$5,014	
Net Permanently Restricted Activity	\$0	\$0	
Net Total Activity	\$16,900	\$40,789	



Attendance	FY 2009	FY 2010	% chg
Total paid attendance	41,003	11,400	-72%
Total free attendance	11,964	20,445	71%
Total attendance	52,967	31,845	-40%
Children 18 and under attendance	5,100	100	-98%
Classes and workshops attendance	100	250	150%

Program Activity	FY 2009	FY 2010	% chg
Live productions - self-produced	10	10	0%
Public performances - home	52	44	-15%
Public performances - away	8	18	125%
Classes & workshops for the public/constituents	1	2	100%
Tours	2	2	0%
World premieres	2	1	-50%
Local premieres	0	1	n/a
Works commissioned	1	1	0%
Facility rentals - by your org. for your program use	3	4	33%
Facility rentals - by your org. for your non-program use	1	1	0%



"I have had the pleasure of working with the choirs of Commonwealth Youthchoirs for many seasons and I very much appreciate the level of preparation and professionalism they bring to our productions. We are very proud to have this high-quality, artistic collaboration with them."

– Corrado Rovaris, Music Director, Opera Company of Philadelphia

CONTRIBUTIONS FY2010

Corporations, Foundations, Organizations, and Government Agencies

Gold (\$10,000 and above)

Berwind Fund
Connelly Foundation
Holt Logistics Corporation
Lincoln Financial Foundation
Philadelphia Cultural Fund

Silver (\$5,000 to \$9,999)

Clarence A. Rowell Trust through the PNC
Charitable Trust Review Committee
The David and Suzanne Rowland Charitable
Fund of The Philadelphia Foundation
Pennsylvania Council on the Arts
Stockton Rush Bartol Foundation
The Wachovia Wells Fargo Foundation

Bronze (\$2,500 to \$4,999)

Hamilton Family Foundation
The Presser Foundation
Sheila Fortune Foundation

Commonwealth Circle (\$1,000 to \$2,499)

The Elizabeth B. and Arthur E. Roswell
Foundation, Inc.
GlaxoSmithKline
Merck Partnership for Giving
Rosenlund Family Foundation
The Charles E. Ellis Grant and Scholarship Fund

Patrons (up to \$1000)

Cigna Foundation
CIGNA Matching Gifts Program
Concordia Trust
Herbert and Rosalie Goldberg Foundation
Joseph Scott Foundation
Siemens Caring Hands Foundation
Zion Baptist Church

Individual Donors

Gold (\$10,000 and above)

Mr. and Mrs. John L. Asher, Jr.
Gloria O. Schragger, MD

Bronze (\$2,500 to \$4,999)

Heather and Mark Garrison
JB and Karen Kelly

Commonwealth Circle (\$1,000 to \$2,499)

Susan S. Ashbaker
Anne Ciesla Bancroft
Erica and Bob Carpenter
Emilie H. Carr
Edward and Mary Ann Case
Colleen Christian and Court Schmidt
Karen Colquitt-Hall
Mark and Jackie Juliano
Matthew and Elizabeth Kamens
J. Arch McNamara, MD and
Judith E. Melick, MD
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Larry and Aita Passmore
Dr. and Mrs. Herbert M. Schiller
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Angela Wende
Marian H. Wood

Capstone (\$500 to \$999)

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David and Gwen Campbell
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Howard Dall
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Rabbi Gregory and Laurie Marx
James McNamara
Wendy & Jim Meyer
Dr. and Mrs. Arthur Roswell
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Rebecca McKillip Thornburgh
Anne and Leonard Van Meter

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Georgette C. Macbeth
Agnes Mulrone
Georgette Phillips
Mr. and Mrs. George Riter
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Kenneth and Beth Soffer
Robert Spiller and Susan Walla
Barry and Carol Sukoneck
Beth and Tom Ten Have

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Melissa Vitek
Leslea and Michael Weil
Christy Yaffee

Keystone (\$100 to \$249)

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John and Mary Ann Alulis
Nadine Ball
Ralph and Phyllis Bertolino
Joan Bromley
Dr. and Mrs. Paul Brucker
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Walter Camenisch
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Mary and Vic Davis
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Tom and Ellie Elkinton
Carleton and Debra Erdman
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Susan Goldmann
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Sara Ann Haak
Rick and Marlene Haberacker
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Harriet and Sheldon Margolis
The McCusker/Levy family
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Mary Ann McSorley
Edith and Roger Moore
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Kwabena Ntoso
Bill Palant and Bretton Brown
Martha Payne
Mary Ann and Stephen Phillips

Keystone cont.

Jeffrey and Elizabeth Podraza
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Hal Real and Anne E. Sheppard
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Alfred and Andrea Saah
Harry W. Saunders
Ross and Kim Schmucki
Carol and Fred Seving
Raelyn and Gopal Subramanian
Ambika Sureshkumar
Dick and Ginny Thornburgh
Dr. Jason and Mrs. Gingi
Wingard
Veronica Yackobishen
Karen Yancey

Friend (\$50 to \$99)

John and Tina Abate
Joseph and Catherine Alulis
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Jodi Bohr
Cheryl Bryant
C.C. Carpitella
Diana C. Cosner
Michelle Deis
Anita B. Dupree
Harold and Judith Erdman
John Ferris
Juanita Garvin
Beth Haak
Alan Harler
Phyllis Harrison
Rich and Pat Hochstuhl
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Dr. Wendy Horwitz
Christina and Stephen Kowalski
Karuna Krishna and
Anish Kumar
W. Vincent Krout
Maxine L. Marlowe
Mary A. Moore
Dugan and Kristi Morgridge
Carol O'Donoghue and
William Anninger
Margaret Palmer
Doctors Charles and
Valerie Pendley
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Katherine F. Seely
Judy Seibert
Margaret Townsend